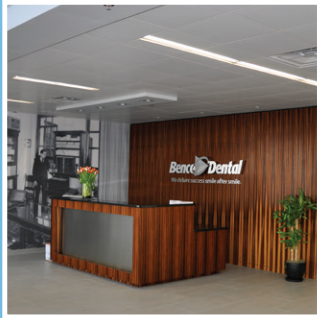


CAPABILITY STATEMENT GSA Schedule Contract Number: V797D-40150

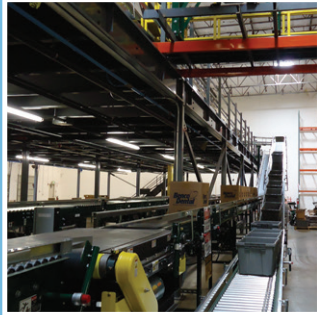
Benco Dental is the largest privately owned, fastest-growing, full-service distributor of dental supplies, dental equipment, dental consulting and equipment services in the U.S. Founded in 1930 by Benjamin Cohen, the company has remained family owned and focused on its unique mission to 'deliver success, smile after smile.' Headquartered in Pittston, Pa, Benco Dental services more than 35,000 dental professionals and labs in all 50 states with more than 65 regional showrooms and five distribution centers. We offer the market's broadest choice of products and services, rather than restrictive exclusives.



CORE COMPETENCIES

DENTAL SUPPLIES

- Largest variety of dental supplies from leading manufacturers with over 80,000 products.
- Private label product offering, Benco Brand. Guaranteed 100% or your money back.
- Comprehensive tooth department made up of more than 560,000 teeth in four varieties and over 100 shades and sizes.

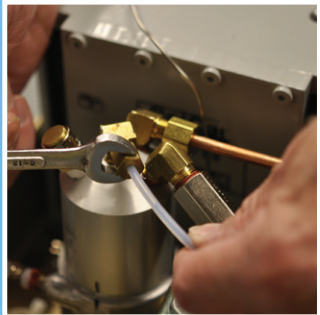


DENTAL EQUIPMENT

- Small equipment from dentistry's most popular brand names.
- Competitive warranties
- Skilled, factory-trained repair technicians.

EQUIPMENT SALES AND SERVICES

- More than 300 factory-trained service technicians.
- Highly-skilled team of more than 400 professionally-trained sales representatives



DENTAL SERVICES

- Innovative material management tools like Painless, an industry-leading online inventory management system
- Computer networking services for front desk, operator, back office.
- Award-winning technical support for computer networks.

DENTAL CONSULTING

- Alliances with selected Success Partners, to offer practice coaching, continuing education, equipment financing, and wealth management services.



COMPANY SNAPSHOT

GSA Schedule Contract Number: V797D-40150

Cage code: 1V865

DUNS number: 015108087



Government Business P.O.C.:

Carolyn Barker

E-Mail: government@benco.com

Fax: 1-888-329-2362 Attn: GSA Contract

Address: Benco Dental Supply Co.

295 Centerpoint Blvd., Pittston, PA 186406136

For ordering:

Accept credit and purchase cards – Yes

Email: gsacontract@benco.com

Phone: 1-800-462-3626 (Option 3, Option 2)

SOCIO-ECONOMIC STATUS

Family Owned Business

NAICS CODES

423450

PAST PERFORMANCE

FEDERAL CONTRACTS

• ECAT

• Responsible for: dental supplies for the Department of Defense.

• Prime P.O.C.: Carolyn Barker, 1-800-462-3626 (Option 3, Option 2)

• CEC

• Responsible for: inventory on hand in case the Department of Defense needs supplies for an emergency situation.

• Prime P.O.C.: Carolyn Barker, 1-800-462-3626 (Option 3, Option 2)